

Seica USA is a world leader in test & measurement equipment design and services. We market, promote, train and install capital test and process equipment built in Italy and shipped to North America. With offices worldwide Seica can support you no matter where your NPI centers or production facilities are located. From bare board/substrate testing to traditional in-circuit and functional testing, Seica is the only ATE company that provides solutions to both the substrate and loaded board markets.

Seica USA is now hiring a:

Application Engineer I

Business: Provide pre/post sales technical support and test program development to potential and existing customers.

In this position the Engineer is part of a team that is offering test and assembly solutions (Flying Probe, In-circuit & Functional, Semiconductor and Handling) to customers working closely with sales managers to achieve new sales and support our existing customer base. This candidate is the main technical driver between the sales manager and customer. In this critical position the sales manager will rely on the technical skills of the candidate to help close sales, train the customer and provide post-sales support. The candidate should be competent of Seica's products he/she is assigned to and understand the advantages of the products. Additionally, the candidate must understand the competitors from a technical viewpoint as well.

Main responsibilities are:

- Process/evaluate customer product data to determine specific needs and identify a Seica solution for the customer.
- Participate in Pre-sales activities including product presentations to customers, teleconferences, trade show support.
- Interface with the Seica factory personnel (Applications/Service/R&D) to resolve pre/post sales issues.
- Assist with delivering onsite and remote customer trainings.
- Support existing customer base and respond to application questions.

Minimum Requirements:

- Education: BSEE, BSCE, BSSE or equivalent
- 0-3 years of minimum experience
- Travel both domestically and internationally
- Ability to interpret schematics and component datasheets and have a strong understanding of electrical testing
- Proficient in MS Office products (Excel, Word, Powerpoint)

Job Type: Full-time